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Payment - Current Trends in India - Barriers to

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Special need for Finance in International Trade – INCO Terms (FOB, CIF, etc.,) – Payment Terms –

Letters of Credit – Pre Shipment and Post Shipment Finance – Fortfaiting – Deferred Payment Terms

EXIM Bank – ECGC and its schemes Import Licensing –
 Financing methods for import of Capital goods

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Foreign Exchange Markets – Spot Prices and Forward Prices – Factors influencing Exchange rates –

The effects of Exchange rates in Foreign Trade – Tools for hedging against Exchange rate variations –

Forward, Futures and Currency options – FEMA – Determination of Foreign Exchange rate and

Forecasting.

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Export Trade Documents: Financial Documents – Bill of Exchange- Type- Commercial Documents -

Proforma, Commercial, Consular, Customs, Legalized Invoice, Certificate of Origin Certificate Value,

Packing List, Weight Certificate, Certificate of Analysis and Quality, Certificate of Inspection, Health

certificate. Transport Documents -Bill of Lading, Airway Bill, Postal Receipt, Multimodal Transport

Document. Risk Covering Document: Insurance Policy, Insurance Cover Note. Official Document:

Export Declaration Forms, GR Form, PP Form, COD Form, Softer Forms, Export Certification, GSPS – UPCDC Norms.

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