# ENTREPRENEURSHIP DEVELOPMENT



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Entrepreneurship concept – Entrepreneurship as a Career – Entrepreneurial Personality -

Characteristics of Successful, Entrepreneur – Knowledge and Skills of Entrepreneur.

# **UNIT II ENTREPRENEURAL ENVIRONMENT 12**

Business Environment - Role of Family and Society -

**Entrepreneurship Development Training and** 

Other Support Organisational Services - Central and State

**Government Industrial Policies and** 

**Regulations - International Business.** 

## **UNIT III BUSINESS PLAN PREPARATION 12**

Sources of Product for Business - Prefeasibility Study -

Criteria for Selection of Product - Ownership -

Capital - Budgeting Project Profile Preparation

**Matching Entrepreneur with the Project - Feasibility** 

Report Preparation and Evaluation Criteria.

# **UNIT IV LAUNCHING OF SMALL BUSINESS 10**

Finance and Human Resource Mobilization Operations

**Planning - Market and Channel Selection -**

Growth Strategies - Product Launching - Incubation,

Venture capital, IT startups.
UNIT V MANAGEMENT OF SMALL BUSINESS 5
Monitoring and Evaluation of Business - Preventing Sickness and Rehabilitation of Business UnitsEffective Management of small Business.

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